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## **ACI Consulting Adds Sage Intacct Cloud Financial Management Software to Its Portfolio**

*ACI Consulting Will Leverage Sage Intacct to Tap into Growing Market for Cloud-based Financial Applications and Expand into New Vertical Industries*

**ANAHEIM HILLS, Calif. – October 5, 2017** – ACI Consulting, a leading technology consulting firm focused on Sage 100 and Sage X3, today announced a new partnership with Sage Intacct, the innovation and customer satisfaction leader in cloud financial management software. As a Sage Intacct Business Partner, ACI Consulting will sell, implement, support, and develop enhancements for Sage Intacct’s award-winning cloud financial applications. ACI Consulting, already a top Sage Software business partner, is aligning with Sage Intacct in response to increased demand for Software as a Service (SaaS) business solutions from its prospects and clients.

Key aspects of the new partnership include:

- ACI Consulting selected Sage Intacct after carefully reviewing all other cloud financial systems on the market
- Sage Intacct stood out for several reasons, including:
  - Being the only company the AICPA acknowledges as its preferred provider of financial applications
  - Offering deep functionality to streamline and automate complex financial processes
  - Delivering unmatched visibility and insight into what’s driving company performance

- ACI Consulting plans to initially focus its Sage Intacct practice on health care, property, and financial businesses
- Sage Intacct will also enable ACI Consulting to expand into new verticals, helping to grow the business and reach new customers
- Sage Intacct allows ACI Consulting to reach additional small to mid-market businesses, while still focusing Sage X3 on manufacturing and enterprise companies

Douglas Luchansky, CEO/President of ACI Consulting, states:

*“We see Sage Intacct as the missing piece in our strong Sage portfolio. We already have a solid Sage 100 practice, but the reality is that more and more new clients, and even some existing clients, are inquiring about cloud-based offerings from Sage. With Sage Intacct, we can now point them in the right direction, and with its inherent multi-company functionality, it’s a great win for our clients and prospects.”*

Sage Intacct delivers incredible value to users by empowering finance teams with deep functionality that automates even complex processes and surfaces the richest financial and operational insights to help companies grow. Sage Intacct also offers an easy path to extend the solution by seamlessly connecting with other best-in-class solutions businesses rely on, so that the entire organization can stay on the fast track to growth. Sage Intacct focuses on delivering a solution that puts client success first, and that commitment has allowed it to earn the highest customer satisfaction in the industry.

ACI Consulting clients will also benefit from Sage Intacct’s reporting and analytics capabilities. Sage Intacct’s general ledger uses dimensions to capture the business context of transactions, operational measures, and budgets. As a result, companies can quickly create reports that analyze real-time business performance by business drivers without having to manage a chart of accounts with hundreds of segments. Sage Intacct’s financial and operational dashboards convey the big picture at a glance and can be tailored to the specific needs of each stakeholder.

Taylor Macdonald, SVP of Channel Sales at Sage Intacct, states:

*“The Sage Intacct Business Partner Program is the strongest in the industry, and we continue to attract top firms. Douglas Luchansky and his team at ACI Consulting have extensive backgrounds in accounting, ERP, and business intelligence software, which will be a significant benefit to our mutual clients.”*

### **About ACI Consulting**

ACI Consulting proudly serves our Sage Software clients every day for over 20 years. We strive to make your customer experience even greater, whether you are on Sage 50c, Sage 100, Sage 100c, Sage 500, Sage X3, and now Sage Intacct. Our team of experienced system

integrators work with your team for custom reports, error resolution, training, brand new implementations, importing, web site integration, and more. ACI Consulting selectively partners with best-of-breed companies, providing an even greater connected service to your company. We know Sage, we speak Sage, we work with Sage – every day! To learn more, please visit [www.aciconsulting.com](http://www.aciconsulting.com).

### **About Sage Intacct**

Sage Intacct is the innovation and customer satisfaction leader in [cloud financial management](#). With the powerful combination of Sage and Intacct, the Sage Business Cloud offers the best capabilities of both companies. Bringing cloud computing to finance and accounting, Sage Intacct's innovative and award-winning applications are the preferred financial applications for AICPA business solutions. In use by organizations from startups to public companies, Sage Intacct is designed to improve company performance and make finance more productive. Hundreds of leading CPA firms and Value Added Resellers also offer Intacct to their clients. The Sage Intacct system includes [accounting](#), [cash management](#), [purchasing](#), [vendor management](#), [financial consolidation](#), [revenue recognition](#), [subscription billing](#), [contract management](#), [project accounting](#), [fund accounting](#), [inventory management](#), and [financial reporting](#) applications, all delivered through the cloud.

Sage Intacct is based in San Jose, California and an entity of Sage, the market and technology leader for integrated accounting, payroll and payment systems, supporting the ambition of entrepreneurs and business builders and a FTSE 100 business. For more information on Sage Intacct, please visit <https://www.sageintacct.com> or call 877-437-7765.

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